



Degree C | Tasmania | Industry: Service and Repair

Being first established in Tasmania in the 1960s as a branch of a national industrial refrigeration company, Degree C has become one of the leading multi-trade contracting companies in Tasmania. These days, Degree C employs over 150 staff in four branch locations across Tasmania, including more than 100 tradespeople and apprentices.

Degree C was acquired by Fairbrother Pty Ltd in 2006 and now provides a wide range of products and services to residential, commercial and industrial customers - specialising in mechanical services contracting, refrigeration, heating, ventilation and air conditioning technologies, electrical contracting and metal fabrication.

Diversity Brings Need for Replacement

With this diverse service base, the management team at Degree C began to search the market for a suitable replacement of their existing “slow and cumbersome” system. Degree C’s Chief Financial Officer Mark Nugent says the management team reviewed “quite a number” of different possibilities.

“The review process is not something we undertook lightly.”

Deciding on MYOB EXO Business

When asked what made MYOB EXO Business stand out from the crowd, Nugent explains, “The flexibility of EXO is what drew us initially”.

“Ultimately, job costing was the crucial component for Degree C, together with flexibility in billing - to be able to produce information that was meaningful to the client.”

In Conclusion

When looking back on the impact MYOB EXO Business has had on Degree C, Nugent is extremely pleased with the result.

He states that he is similarly happy with the support that local MYOB Platinum Partner, Axsys provides them.

“Axsys support staff are excellent. They’re reactive and easy to contact.”

Nugent continues discussing Axsys support, noting one contrast that has struck him, comparing MYOB EXO Business support from Axsys to seeking support for any of the other software packages on the market.

He finds the Axsys support team to be personable, and always ready to help. He states, “Axsys staff with solid product knowledge aren’t locked up behind front office staff”.

“Their key staff are very good, and they aren’t separated or protected from customers.”

Nugent concludes by stating he knows that MYOB EXO was the right decision for their business.

When it comes down to it, for Degree C - The implementation and support of MYOB EXO Business by Axsys, is a winning combination.

For More Information

If you want to discover how an integrated business management system can improve and further develop your business, contact our sales team on **1300 553 228** or email sales@axsys.com.au



Axsys | We Make Business Better

With over 20 years experience in ERP solutions, Axsys is Australia’s number one MYOB EXO Business Platinum Partner. To find out more about our services, please contact us:

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